

		2011	2012
INCOME			
4000	Dues Income		
	4005 State Dues	374,423	356,237
	4010 Ex Officio Dues	8,150	3,554
	4000 TOTAL DUES	382,573	359,791
4105	Investment Income		
	4100 Interest Income	600	400
	4105 TOTAL INVESTMENT	600	400
4200	Mtgs & Events Revenue		
	4205 CSO Mtg Registration		
	4207 Spring Mtg Reg	5,000	4,440
	4208 Fall Mtg Reg	15,800	15,725
	4205 TOTAL MTG REG	20,800	20,165
	4215 Coastal Celebration	20,000	20,000
	4220 Other Mtg Revenue	500	1,150
	4200 TOTAL MTG & EVENTS	41,300	41,315
4700	Contracts/Grants Revenue		
	4780 NOS Coop Agrmt	178,349	178,500
	4797 DigCoast Grant	10,000	30,000
	4700 TOTAL CONTRACTS/GRANTS	188,349	208,500
4900	4900 TOTAL RENTAL INCOME		6,000
	TOTAL INCOME	612,822	616,006
EXPENSE			
5001	Personnel Costs		
	5000 Salaries	279,964	291,450
	5100 Benefits		
	5105/15 Health & Dental Ins	11,600	11,600
	5120 Disability Insurance	1,400	1,800
	5125 Workers Comp	1,500	1,400
	5130 Continuing Education	0	1,000
	5140 Retirement	9,700	8,600
	5150 Payroll Taxes	22,000	22,500
	5160 Other Benefits	3,000	3,000
	5100 TOTAL BENEFITS	49,200	49,900
	5001 Other (Recruitment)	1,000	1,000
	5001 TOTAL PERSONNEL COSTS	330,164	342,350

		2,011	2,012
5200	Office Administration		
	5202 Office		
	5203 Supplies	5,000	4,000
	5204 Postage & Mailing	1,000	1,000
	5208 Phone & Internet	7,000	7,000
	5210 Printing & Copying	4,000	2,500
	5222 Storage	500	400
	5225 Rent	52,225	61,200
	5226 Pubs/Subscriptions	3,000	6,500
	5202 TOTAL OFFICE	72,725	82,600
	5209 Computers		
	5212 Website	1,200	1,200
	5215 Computer Maint	6,000	6,000
	5209 TOTAL COMPUTERS	7,200	7,200
	5230 Property Insurance	707	720
	5245 Furniture	500	500
	5250 Equipment Purchase	1,500	3,000
	5255 Bank & other Fees	500	500
	5200 TOTAL OFFICE ADMIN	83,132	94,520
5300	Travel		
	5305 Staff Travel	3,500	3,500
	5306 Local Travel	1,500	1,500
	5310 Delegate Travel	3,500	2,500
	5315 Contract/Grant Travel	18,500	38,500
	5300 TOTAL TRAVEL	27,000	46,000
5400	Meetings		
	5404 CSO Membership Winter	3,500	3,500
	5405 CSO Membership Fall	15,800	18,000
	5406 Executive Committee Meetings	1,400	1,000
	5415 Celebration	20,000	20,000
	5420 Other Meeting Expenses	4,000	2,500
	5425 Grant Mtg Expenses		19,197
	5400 TOTAL MEETINGS	44,700	64,197
5500	Contracts		
	5501 Contract/Grant Contracts	56,000	46,500
	5505 Financial Services	21,000	12,000
	5500 TOTAL CONTRACTS	77,000	58,500
	TOTAL EXPENSES	561,996	605,567
	NET INCOME	50826	10439